



ANNUAL MEETING  
Tuesday, 22 November, 2016

Resolution	Manner in which the security holder directed the proxy vote (as at proxy close):				Direct vote (as at proxy close):		Manner in which votes were cast in person or by proxy on a poll (where applicable)		
	Votes For	Votes Against	Votes Discretionary	Votes Abstain	For	Against	For	Against	Abstain **
1 THAT ERNST & YOUNG BE RE-APPOINTED AS AUDITORS OF THE COMPANY AND THAT THE DIRECTORS OF THE COMPANY BE AUTHORISED TO FIX THE AUDITORS REMUNERATION FOR THE ENSUING YEAR.	355,474,189	19,665	426,657	250,474	6,858,488	281,165	369,989,302 99.92%	300,830 0.08%	316,474
2 THAT DAVID HEARN, WHO WILL RETIRE AT THE MEETING BY ROTATION IN ACCORDANCE WITH THE COMPANYS CONSTITUTION, BE RE-ELECTED AS A DIRECTOR OF THE COMPANY.	298,593,778	56,884,309	438,974	527,963	6,629,010	236,604	312,937,730 84.56%	57,140,913 15.44%	527,963
3 THAT PETER HINTON, WHO WAS APPOINTED A DIRECTOR OF THE COMPANY BY THE BOARD WITH EFFECT FROM 16 FEBRUARY 2016, AND WHO WILL RETIRE AT THE MEETING IN ACCORDANCE WITH THE COMPANYS CONSTITUTION, BE ELECTED AS A DIRECTOR OF THE COMPANY.	287,420,386	67,790,783	441,874	540,525	5,190,081	1,655,471	300,307,010 81.21%	69,484,853 18.79%	543,225

\*\* - Note that votes relating to a person who abstains on an item are not counted in determining whether or not the required majority of votes were cast for or against that item



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4 THAT WARWICK EVERY-BURNS, WHO WAS APPOINTED A DIRECTOR OF THE COMPANY BY THE BOARD WITH EFFECT FROM 23 AUGUST 2016, AND WHO WILL RETIRE AT THE MEETING IN ACCORDANCE WITH THE COMPANY'S CONSTITUTION, BE ELECTED AS A DIRECTOR OF THE COMPANY.	355,416,336	66,351	441,874	582,663	6,516,950	286,464	369,602,018 99.90%	361,265 0.10%	585,363
5 THAT THE TOTAL AMOUNT OF REMUNERATION PAYABLE PER ANNUM TO NON-EXECUTIVE DIRECTORS OF THE COMPANY BE INCREASED BY NZ\$350,000 FROM NZ\$600,000 TO NZ\$950,000, TO BE PAID AND ALLOCATED AMONGST THE NON-EXECUTIVE DIRECTORS AS THE BOARD CONSIDERS APPROPRIATE.	249,577,103	100,222,966	399,661	7,515,983	3,702,913	1,842,475	257,554,349 71.52%	102,558,667 28.48%	7,635,603

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